

LIMITED COMPANY

Services & Pricing Guide



LEDNOR
ACCOUNTING

www.lednoraccounting.co.uk



Hello there!

Welcome to Lednor Accounting, the accountant who gives a monkeys!

We serve small business owners looking to grow their businesses, profitably. Traditionally accounting and bookkeeping services are transactional, prepare the taxes, numbers in, numbers out and you pay a fee. But what about profit, growth and cash? What if at the end of the day by working with your accountant you actually fattened your wallet?

My firm does just that.

Please review your proposal and if you have any questions then do not hesitate to contact us - thank you.

Founder - Lednor Accounting Limited

How It Works

01 FIND YOUR PACKAGE

We do things a little differently, your package is decided based on your year end revenue. This is because as you grow you need different things, your needs become more complex, your focus needs to change (as does ours to help you thrive)

02 THE RULES OF ENGAGEMENT

Review the rules of engagement - I hate to get all serious but if working together is going to work we both need to be clear on our expectations

03 PAY YOUR INVESTMENT

We offer three investment options:

- monthly instalments
- 25% up front and balance at the end of the year
- Full payment up front

All prices exclude VAT

04 LETS GET CRACKING

Lets get cracking so we can get to your figures fast!



COMMUNICATION

CONTACT DETAILS

07949 643 949

amy@lednoraccounting.co.uk

Shafford Barn, Redbourn Road, St Albans, AL3 6LB

OFFICE HOURS

M - W 9:00am - 5:00pm

Th - F 9:00am - 3:00pm

WEBSITE

www.lednoraccounting.co.uk

SOCIAL MEDIA

<https://www.linkedin.com/in/lednoraccounting/>



Stop Monkeying Around

REVENUE £NIL -
£80,000

Designed specifically for businesses that are not yet VAT registered but are growing fast. Why? New companies need you to be working in all the hats. You need to understand your numbers, where the cash is coming from and where it is going. We build good habits to help you build a sustainable business and not one that flames out early!

LET'S WORK TOGETHER

WHAT YOU'LL GET:

- ✓ All your limited company compliance needs so that you can concentrate on your BUSINESS
- ✓ Pre year end strategy meeting to make sure we have the right plan to keep that pesky tax down
- ✓ Year end bookkeeping health check worth £399

YOUR INVESTMENT

£2,499

Please note: Bookkeeping is NOT included in this package but we offer bookkeeping packages.



Swinging Into Success

REVENUE £80,000 - £150,000

Designed specifically for businesses that are approaching the VAT threshold or already there. This is a tricky stage where any weak spots in your pricing will be highlighted. We also want to, or are continuing to build that trusted team. Overwhelming? - don't worry we've got you!

LET'S WORK TOGETHER

WHAT YOU'LL GET:

- ✓ Quarterly bookkeeping up to 150 transactions
- ✓ VAT registration and all associated requirements to make sure we keep the VAT monkey off your back!
- ✓ 90 minute annual in depth strategy review

Everything in
"Stop Monkeying Around"
- don't worry we won't abandon you!

YOUR INVESTMENT
£5,999

No More Monkey Business

REVENUE OVER £150,000



Designed to get you to that big unreachable dream. Are we there yet? If we aren't where are we going? To the beach or to the stars? Either way we are here with you. Our monthly fee increases with every £100k you add to your top line we increase our fee by £1k. We are IN THIS! Growing our businesses together!

LET'S WORK TOGETHER

YOUR INITIAL
INVESTMENT
£9,999

Everything in
"Swinging Into Success"
- don't worry we are still here!

WHAT YOU'LL GET:

- ✓ Monthly bookkeeping up to 250 transactions
- ✓ Monthly reviews and check in making sure those KPI's are where they need to be!
- ✓ 90 minute strategy meetings every quarter lets keep working and pushing.

Rules of Engagement

1

RESPECT

We are all busy business owners with many demands on our time. Respect our time and deadlines and let me know if something needs to be rescheduled. We will do the same for you.

2

PARTNERSHIP

Your numbers ARE your business – I am your guide, your finance Yoda (marginally less green) but you are ultimately responsible. We need to PULL TOGETHER

3

XERO

We are a Xero business! Other accountancy software is available but we would rather spend time learning your business than a new system to count beans!

4

GO CARDLESS

On signing we ask for a direct debit mandate to be completed. We manage our own cashflow as well as helping you with yours!



Additional Services



Premium Bank Set Up Service

We partner with Metro to make opening business bank accounts as easily as possible

£150

Sole Trader Annual Self Assessment

Preparation of the figures to go into your sole trader annual self assessment.

£750

Xero Onboarding Package

Lets make sure you start off right. Let us get you set up correctly in Xero

£250

Additional Services

Adhoc strategy sessions

Used all your strategy sessions for the year but something has come up? Book an extra one

£350

Payroll - up to 2 people

more employees can be added

If you need payroll and it isn't included - don't worry we have your back - this is for the WHOLE year.

£216

Additional Employees
£108

Pension

Employees have to provide a workplace pension scheme for eligible staff - we can help

£144
Each



PACKAGE COMPARISON SHEET

For clarity lets compare our three packages so you can see what you are getting every step of the way. If something isn't listed please ask.

Every package includes Company Secretarial Basics as standard.

MAIN FEATURES	Stop Monkeying Around	Swinging Into Success	No More Monkey Business
Confirmation statement	✓	✓	✓
Statutory accounts	✓	✓	✓
Corporation tax return	✓	✓	✓
Director self assessment	✓	✓	✓
Pre year end strategy meeting	✓	✓	✓
Year end bookkeeping health check	✓	✓	✓
Management Accounts	✗	✓	✓
Xero Subscription*	✗	✓	✓
VAT registration & returns	✗	✓	✓
Bookkeeping	✗	1/4ly up to 150 transactions	Monthly up to 250 transactions
90 minute in depth strategy review	✗	One	Four
Payroll for up to 2 people**	✗	✗	✓
Monthly check ins and KPI reviews	✗	✗	✓

*If you are new to Xero their special offers are much better than we can get but once you are Swinging Into Success we provide a GROW plan as part of our packages (worth £396 + VAT a year)

**Once you reach No More Monkey Business you almost definitely have staff on board and so we pay for payroll (and pension) for up to 2 members of staff (worth £360 +VAT a year)

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*"The only place
success comes before
work is in the
dictionary"*

- V SASSOON



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